

5-2011

## ACUTA eNews May 2011, Vol 40, No. 5

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May 2011

Vol. 40, No.5

Supporting higher education information communications technology professionals  
in contributing to the achievement of the strategic mission of their institutions



## Corinne Hoch Appointed Interim Executive Director

Back in January, Corinne Hoch retired from Columbia University. She moved into her lovely retirement home on the beach and leisurely breathed the fresh sea air, thinking her days would be filled with books, people she loved, and maybe a volunteer project occasionally.

But in March, the ACUTA Board of Directors felt it necessary to identify someone who could assume some responsibilities, at least temporarily, that Executive Director Jeri Semer could no longer perform. As a Past President of ACUTA and recent retiree who was well known and universally respected by the membership, Corinne was an obvious choice. And so the Board approached her, and in her ever-gracious manner, she accepted.

"When we realized we might have to ask someone to step in as Interim Executive Director, Corinne was a perfect choice. We are thrilled that she said yes," commented Immediate Past President Matt Arthur.

Both Board and staff are looking forward to having Corinne at this important post as the Board begins a search for a permanent replacement for Jeri Semer, who passed away April 8.

"Corinne has quickly acclimated herself to the role of Interim Executive Director, and has already been a tremendous help to me and to the ACUTA staff," said ACUTA President Joe Harrington. "Her calm and positive nature has made this transition much easier for those directly involved. I look forward to working closely with her over the coming months as we plan for the long-term future of ACUTA."

Corinne says it "still doesn't feel like work to chart the progress of the organization for its institutional and corporate members, to see the Board members flourish and steer, to work behind the scenes with Jeri's very professional staff. I always knew that treasures awaited me on the shore, yet never dreamed that from here I'd find my way back to the ACUTA that I never left."

Corinne invites you to contact her at any time at [choch@acuta.org](mailto:choch@acuta.org).

Conference photos  
on pages 10-13

Thanks to the sponsor  
of the May eNews

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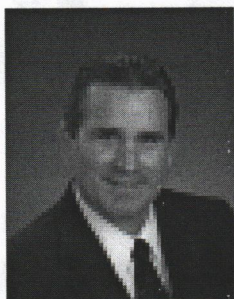
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## From the President



**Joseph Harrington**

ACUTA President 2011-12  
Director, Network Services  
Boston College  
*harrinjt@bc.edu*

## Priorities for 2011-2012

I'd like to share what I see as the priorities for ACUTA over the next 12 months. After spending several months studying our strategic plan, reading through various survey results, and having conversations with ACUTA members, corporate partners, Board members, past presidents, and staff, I tried to focus on three items that would set the agenda for the 2011-2012 calendar.

Before I address those three items, I will say that the recent passing of Jeri Semer, the long-time Executive Director of ACUTA, has presented us with our most pressing priority for the year. For almost two decades Jeri made tremendous contributions to ACUTA and was instrumental in evolving the association into the premier association for ICT professionals in higher education. Corinne Hoch (who recently retired from Columbia University) has agreed to serve ACUTA as Interim Executive Director and assist in planning a search effort for a long-term replacement.

In addition to that search, though, I know it will be important to continue the momentum we've created with respect to quality on-line learning opportunities. At the Annual Conference in April, the Program Committee spent several hours working to further define the strategy that we'll use going forward. I think we all recognize the potential that well-developed and well-executed Web-based training has for ACUTA. We've been doing webinars since 2000, but this is a new strategic emphasis for ACUTA, and it has become an increasingly popular alternative approach to professional education.

Other priorities for the coming year include:

### 1. Develop a Committee Cross-Pollination Process

One thing I'd like to do is to develop a process by which valuable ACUTA learning content and other information assets get shared among the various committees. This would allow cross-pollination of ideas, content, and information among the committees. A portfolio of this material could be used for on-site events and webinars, in the eNews and the Journal, and more.

Over the past couple of years ACUTA has expanded the number of its committees and subcommittees. Top tier committees such as Program/Content, Publications/Media, and Membership Experience now have subcommittees below them to assist with specialized work, such as Event Development, Mentoring, Social Networking, Young Professionals, and more. There were also new committees added such as the Ambassadors Task Force and Environmental Scanning. After just a year or two, these new groups have already made great contributions.

The next step is to develop a process that will systematically enable collaboration and share content throughout all committees to better generate, position, or introduce new content into our live and Web-based events.

I'd like to see us maximize the use of learning content throughout ACUTA. Today, content ideas and subject matter come from all different parts of ACUTA. Establishing a process could improve the content flow. Ideas for programs, webinars, or Journal articles start in one committee or another and get fully developed for use by that committee. We know well in advance what the themes will be for our Journals. We know what program tracks are being planned well in advance of future conferences. We know when submissions from the membership are due for consideration of awards. We need to collaborate so that we maximize the overall value of these materials to the association, to create a portfolio of this content or assets and thoughtfully consider other ways to use or further develop that material.

I would also look for a recommendation on how to orchestrate the regular collaboration of committees and subcommittees. Perhaps scheduled meetings of the chairs could facilitate the sharing of committee agendas, topics, or ideas and provide an opportunity for them to report to one another on current projects.

### 2. Review Strategic Plan

The existing ACUTA strategic plan (from 2007) has had many great recommendations implemented. A key aspect to any strategic plan is to periodically review the



strategies and to make corrections as required. This review will also include a look at the financial statements and budget forecasts.

In all these areas, it's possible our assumptions weren't always 100% correct, or the situation may have changed. As part of the review, we will identify metrics so we can measure the net difference that each recommendation has made. We've implemented a lot of action items from our strategic plan; how have those actions benefited the association? How do we measure if we are making progress? Can we do better? What should we do differently?

### 3. Implement the Marketing Plan

ACUTA recently began a marketing campaign to create awareness and generate interest in some of the positive changes we have made. As we slowly emerge from the economic downturn of the past few years, we want to remind the membership of the valuable resources available to ACUTA members.

We will be populating the three remaining subcommittees in the weeks ahead:

- Event Development
- Online Learning
- International Outreach

We envision these subcommittees as being central to helping us develop our increased emphasis on online learning and online events. Each will be used to help expand ACUTA's reach and influence. If you have not volunteered to lend your talents to a committee in the past, I highly recommend it. You will develop friendships and professional contacts and gain valuable experience you might not get in any other way. Most of us in leadership positions today started out as a committee member and got hooked! If you're thinking you might be interested, ask any Board member or staff how you can help. We'll all be happy to steer you in the right direction.

Thank you for being actively involved in ACUTA. Please share your ideas with me this year at [harrinjt@bc.edu](mailto:harrinjt@bc.edu).

## Donations in Memory of Jeri Semer

Since the passing of ACUTA Executive Director Jeri Semer last month, many people within and outside of ACUTA have expressed a sense of personal loss as well as sympathy for her family and friends. Some have asked for a way to honor her memory. The ACUTA Board has not yet determined what kind of memorial would best honor this person who gave so much of herself to the association.

As you can see in the message below, the American Society of Association Executives (ASAE), a group in which Jeri was actively involved, is accepting donations in her name. If you would like to make a donation to ASAE, instructions are included below. We will keep you informed regarding an ACUTA tribute.

*From Clare Bonsignore:*

I learned of Jeri's passing from a colleague a couple of weeks ago, and I continue to be moved by the support shown by her colleagues and friends within our community to honor her and recognize her impact on our community through a donation to the ASAE Foundation.

There are 2 ways to donate and ensure that the contribution is correctly attributed to honor Jeri. First, I can take a contribution directly over the phone. My number is (202)626-2854. That will work for credit card donations. Send a check donation to: Clare Bonsignore, ASAE, 1575 I (Eye) Street NW, 11th Floor, Washington, DC 20005. Be sure to write "In memory of Jeri Semer" in the memo line.

Thank you for reaching out to me on this. We are very grateful to you and to others for thinking of the ASAE Foundation as a way to honor Jeri. This support will honor Jeri's contributions to the association community and allow us to equip emerging leaders with the knowledge, research, and innovative thinking they need to guide associations into the future.



From the Young  
Professionals  
Subcommittee:

## ACUTA: Getting Personal

Jeffrey Handal, LSU

The 40th Annual ACUTA Conference was a big hit! Some great brainstorming conversations took place amid the fun, business, and professional networking. I have been to other organizations, such as Internet2, and there is no overlap. They all have their place, but when you consider activities, attention from the staff, and networking opportunities, none of the others cater to the individual as well as ACUTA.

This was my first time at the Annual Conference, and I really feel ACUTA is different and has much to offer. It gets personal on so many levels. The event is geared toward engagement:

- **Young Professionals Reception:** This is an opportunity to meet and greet folks new to the telecom arena for higher education. It is amazing to see the age spread for eligible members. It brings people from all ages into conversations you never thought you would have.
- **New International Outreach Subcommittee:** ACUTA has recently focused on the international reach it already has. Several individuals as well as institutional members are international. All of them bring a level of diversity and meaningful conversation to the table.
- **Birds-of-a-Feather Lunch:** This is a very neat meet-and-greet event. Participants sit with others who have the exact same technological interest. It encourages interaction, sparks new ideas and curiosities, and opens the door for possible relationships to be developed with other institutions.
- **Addressing the concerns of the future:** We live in a world that is changing faster than ever before. Keeping up is not impossible, but ACUTA makes it easier by putting issues in front of us that help us prepare for and adapt to our new world—for example, looking at IPv6 and other topics of interest to our constituents.
- **Quality exhibits:** Ample time is allotted to encourage participants to meet and talk to vendors on the exhibit floor. Nobody likes walking from booth to booth and enduring nothing more than a sales pitch at each one, but at ACUTA, the conversations get really interesting. The vendors here are excited to educate you, and they really know the business when it comes to dealing with higher education.

I feel ACUTA is unique in that it does not marginalize a vendor. It empowers them with a real membership and a sense of belonging. Vendors are part of committees. They always bring a different perspective to the table. The more diverse and unique committee members are, the better the discussion and brainstorming meetings become. The needs of all are addressed, and real solutions are the result. ACUTA is a great venue for professionals in the university business world!

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## View 8 Sessions from the Annual Conference at Your Desktop

Eight sessions from the Annual Conference are available as Windows media files on CD/DVD. Great information you can review yourself or share with coworkers.

Sessions include:

1. Shift—How to Stay Relevant and Brilliant in Times of Change!
2. Implementing DAS on Campus: You Still Can't Hear Me?
3. UF Alert Emergency Notification
4. The Current State of Wireless Data Networking
5. The Legends of ACUTA Celebrate ACUTA's 40th Year
6. Migrating from a TDM-based PBX to an IP-based PBX
7. Merging the Old and New: Unified Communications at Lourdes
8. Pushing the Adoption of Unified Communications

Order today: <http://www.acuta.org/sc11video>

**Sessions from other events are also available** as CD/DVDs from the ACUTA e-store at [www.acuta.org/store](http://www.acuta.org/store). The CD/DVD comes in a high-quality Windows Media video format that can play on your laptop or desktop computer. The cost is \$189/members or \$219/nonmembers. Benefits include:

- More than 8 hours of high-quality video and audio on a single CD/DVD disc
- Handouts of several sessions included on same disc in Adobe Acrobat PDF format
- No Internet connection required for viewing video
- Portable and archivable for long-term viewing and review
- Can be copied to any portable device that accepts Windows Media video files



## Why ACUTA Remains Vital

ACUTA membership renewal notices are in the mail, and there are a few things we would like you to think about when they soon cross your desk or arrive in your inbox for approval.

- **Immediate Access to Information:** First, ACUTA is getting better all the time. This association continues to improve in many ways, the most important of which is to connect you to the information you need, pretty much when you need it. Because we continue to emphasize online access to vital information and data resources, you can get to the online ACUTA Community, the Membership Directory, ACUTA eNews and Journal, Resource Library, Guide to Products and Services, other networking opportunities, and much more at anytime.

- **Connection with Your Peers:** Second, ACUTA still values what matters most: connecting you with your peers. When you have a question, a problem, or a challenge, the ability to tap the expertise of those in similar positions is invaluable. The annual conference and multiple seminars each year allow you to meet and share with fellow ACUTA members face-to-face, and the online ACUTA Community connects you with your peers any day of the year. As Jeff Handel of Louisiana State University says elsewhere in this newsletter, ACUTA has much to offer because "it gets personal on so many levels."

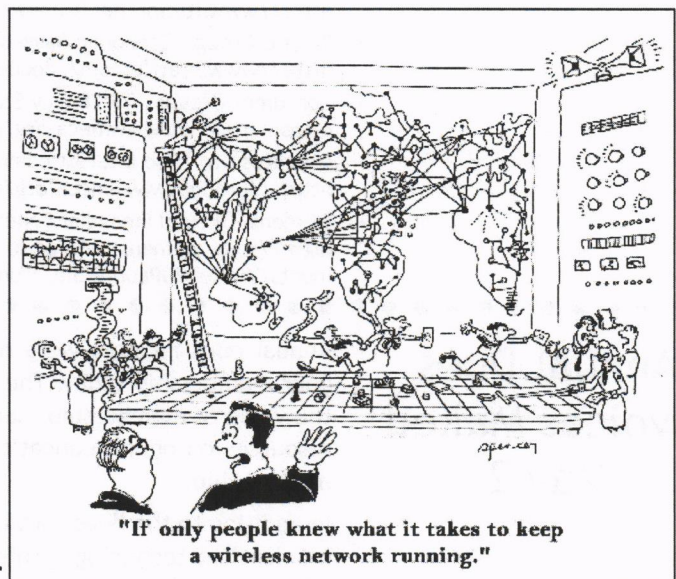
- **Free Webinars:** Third, ACUTA continues to offer more value each year. Starting this membership year, we are offering four free webinars, over and above other webinar offerings. These webinars are available at absolutely no charge to all appropriate personnel at your school. And to extend ACUTA's reach on your campus(es), you can now name an unlimited number of individuals at your school to the membership roster, while you remain the primary member. That means they receive the monthly eNews, the quarterly Journal, the Legislative and Regulatory updates, and all other ACUTA publications at their own desk and have access to all the online resources members value.

- **Influential Voice:** Last but not least, ACUTA offers you a greater voice. As the only international association dedicated to serving the needs of higher education information communications technology professionals, ACUTA is the hub of a vital segment of the industry. Equipment manufacturers and others who influence information communications technology know ACUTA, respect its depth and breadth, and turn to ACUTA members for the insight they need. With hundreds of colleges and universities and thousands of individual members, ACUTA provides a medium to positively influence the directions that technologies take.

ACUTA is committed to delivering ever-greater value for your annual membership investment. By maximizing information delivery, availability, and sharing, all ACUTA members benefit. The new and improved ACUTA puts more learning, sharing, networking, and resource opportunities at your fingertips, literally and figuratively.

If you have any questions about renewing your membership, Amy Burton is happy to provide the answers. You can reach her at (859) 278-3338 x240 or by email at [aburton@acuta.org](mailto:aburton@acuta.org).

### IT's Funny!



Thanks to Cartoon Resource for allowing us to share their cartoons with you. If you like them, let me know ([psscott@acuta.org](mailto:psscott@acuta.org)). If you have a use for cartoons yourself, let them know at [licensing@cartoonresource.com](mailto:licensing@cartoonresource.com).



## Info Links

**Randy Hayes**  
Univ. of Northern Iowa  
[randal.hayes@uni.edu](mailto:randal.hayes@uni.edu)

Frequently, vendors, associations, governmental bodies, and others provide white papers and other informational documents which are announced through a variety of media sources. While some admittedly have a certain slant or opinion, others are quite objective; however, they often contain valuable information. Below are links to selected documents.

- Navigant - RUS Broadband Subsidies-Not Cost Effective:  
<https://prodnet.www.neca.org/publicationsdocs/wwpdf/41311rus.pdf>
- FCC - Internet Access Services Report:  
<https://prodnet.www.neca.org/publicationsdocs/wwpdf/32111fccreport.pdf>
- FCC - Local Telephone Competition Report:  
<https://prodnet.www.neca.org/publicationsdocs/wwpdf/32111fccreport2.pdf>
- Phoenix Ctr - Errors/Problems in New National BBand Map:  
<https://prodnet.www.neca.org/publicationsdocs/wwpdf/32211phoenix.pdf>
- CTIA - Semi-Annual Wireless Industry Survey (Summary):  
[http://files.ctia.org/pdf/CTIA\\_Survey\\_Year\\_End\\_2010\\_Graphics.pdf](http://files.ctia.org/pdf/CTIA_Survey_Year_End_2010_Graphics.pdf)
- Muni-Networks - Community Broadband Network Map:  
<http://www.muninetworks.org/communitymap>
- ILS-R - Publicly-Owned Broadband Networks:  
<http://www.newrules.org/information/publications/publicly-owned-broadband-networks-averting-looming-broadband-monopoly>
- Deloitte - The Tech-Intelligent Board:  
[http://www.corpgov.deloitte.com/binary/com.epicentric.contentmanagement.servlet.ContentDeliveryServlet/USEng/Documents/Board%20Governance/Information%20Quality%20and%20Technology/Tech-Intelligent%20Board\\_Deloitte%20Global%20Center\\_021111.pdf](http://www.corpgov.deloitte.com/binary/com.epicentric.contentmanagement.servlet.ContentDeliveryServlet/USEng/Documents/Board%20Governance/Information%20Quality%20and%20Technology/Tech-Intelligent%20Board_Deloitte%20Global%20Center_021111.pdf)
- New Rules Project - Publicly-Owned Broadband Networks:  
<https://prodnet.www.neca.org/publicationsdocs/wwpdf/32011bbreport.pdf>
- J.D. Power - Wireless Call Quality Regionally in U.S.:  
<http://businesscenter.jdpower.com/JDPAContent/CorpComm/News/content/Releases/pdf/2011023-wcq2.pdf>
- JAMA - Effects of Cellphone Radiation on the Brain (abstract):  
<http://jama.ama-assn.org/content/305/8/808>
- NANPA - 2010 Annual Report:  
[http://www.nanpa.com/reports/NANPA\\_2010\\_FINAL.pdf](http://www.nanpa.com/reports/NANPA_2010_FINAL.pdf)
- USAC - 2010 Annual Report to the FCC and Congress:  
<https://prodnet.www.neca.org/publicationsdocs/wwpdf/33111usac.pdf>
- Connective Solutions - Understanding Traffic Pumping:  
<http://www.connectiv-solutions.com/>
- WEF - Global Information Technology Report 2010-2011:  
<http://reports.weforum.org/global-information-technology-report/>
- ITU - Trends in Telecom Reform (summary/one chapter):  
<http://www.itu.int/pub/D-REG-TTR.12-2010>
- ITU - News Magazine (Jan/Feb. 2011):  
<http://www.itu.int/net/itunews/issues/2011/01/index.aspx>
- Brattle Group - Economic Basis of Spectrum Value:  
[http://www.brattle.com/\\_documents/UploadLibrary/Upload938.pdf](http://www.brattle.com/_documents/UploadLibrary/Upload938.pdf)
- Consumer Groups - TRS Policy Statement/ADA Issues:  
<https://prodnet.www.neca.org/publicationsdocs/wwpdf/41211tdi.pdf>
- Mercatus Ctr - Pub Interest comment on Connect America Fund:  
<https://prodnet.www.neca.org/publicationsdocs/wwpdf/41511mercatus.pdf>
- Siemens - Proven Financial Benefits of SIP Trunk Consolidation:  
[http://www.siemens-enterprise.com/us/products/voice-solutions/-/media/internet%202010/Documents/White%20Papers/SIP\\_Trunking\\_White\\_Paper.pdf](http://www.siemens-enterprise.com/us/products/voice-solutions/-/media/internet%202010/Documents/White%20Papers/SIP_Trunking_White_Paper.pdf)

## Annual Dues Invoices Mailed May 2

Annual dues invoices were mailed May 2. If you haven't already responded, please renew your membership today. The ACUTA Board of Directors constantly looks for ways to enhance the value of membership, and this year we are taking a giant step forward as we focus more resources on online educational opportunities, including four free webinars as a benefit of membership.

In addition to the finest professional network available to higher education information communications technology professionals, benefits such as discounts on events, access to important legislative and regulatory information, the quarterly journal and monthly eNews, ACUTA offers volunteers leadership opportunities to help you develop new skills.

Mail your check today or call ACUTA headquarters at 859/278-3338 for more information.



# The Daily Grind: What's on Your Desk Today?

Jeanne Jansenius  
Sewanee  
The University of the south

*New Feature: Acknowledging that ACUTA members are most interested in how colleagues on different campuses are handling the day-to-day problems that everyone seems to face, this column will solicit your input about what's happening right now at your desk. This month, we asked Jeanne Jansenius at Director of Telecommunications and Technology Infrastructure Services at Sewanee, The University of the South.*

I have been working for several months on the roadmap for our Nortel voice switch. The primary focus has been on making sure we are making the best investment in future-proofing our current voice switch while identifying future enhancements that will support the mission of the university.

Our current focus has been on our student environment. Results from a recent wireless survey identified that students are bringing smart phones on campus as their primary communications device. As a result, smart-phone usage has created an issue regarding how we communicate with our student population—not only on a daily basis, but more important, in the case of an emergency. Our ongoing research has pushed us toward FMC (fixed mobile convergence) as a viable solution; a simple-sounding solution but requires an application downloaded on a smart-phone device. In our case we are looking at providing our 1500 students a four-digit number that would be their number for the four years they are on campus, making sending emergency-type calls immediately reachable. This also simplifies directory issues and keeps us connected with our student population. FMC products not only allow SMS-type functions and IM functions, but also allow voice over WiFi when cellular service is not available.

Currently we have trialed one vendor's solution and will be trialing one or two more solutions before going live with FMC in January 2012. The trial time has slowed us down a bit; but in this case it has allowed technology to catch up with where we would like FMC to be.

Other items on my desk are providing hosted video streaming, creating an interface between Banner and our ID system, implementing data bandwidth expansion due to items like Netflix, emergency preparedness/readiness, and expanding and enhancing our wireless WiFi network as well as our cellular wireless network.

Never a dull moment; but you've got to love the challenge. The big issue is always deciding what services we can support and how we support them.

## Board Report April 2011

George Denbow  
Univ. of Texas, Austin  
ACUTA Secretary/Treasurer  
george.denbow@mcombs.  
utexas.edu

The Board met via conference call on April 2, 2011, and approved the Committee minutes and year-end reports, the January and February financial statements and reports, and the membership recruitment report. The Board discussed the marketing plan and new dues structure implementation and promotion as well as changes to membership benefits.

Mr. Simmons and Ms. Helminen discussed the January and October 2012 seminar topics, which were approved. Ms. Jansenius presented the proposed topics for the 2012 Journal issues, which were also approved.

As a part of the President's report, a general discussion was held regarding international membership and the new International Outreach subcommittee.

Mr. Arthur added a discussion of the marketing plan/new dues structure implementation and promotion and a review of the membership target categories report from the Membership Experience Committee. Mr. Campbell explained that any member who had already paid under the old dues structure was grandfathered. He also explained the methodology behind the new structure.

Mr. Arthur discussed the need to explore hiring an interim executive director. The Board authorized Mr. Arthur and Mr. Harrington to discuss an arrangement with Past President Corinne Hoch.

Respectfully submitted,

George Denbow  
ACUTA Secretary/Treasurer



## Another Great Conference, More Terrific Prizes!

Besides the excellent educational opportunities and the great professional networking and the fabulous exhibit hall, one of the many good reasons to attend ACUTA events is the likelihood that you'll take home a fantastic prize! Throughout the week, attendees won great prizes in the exhibit hall. Below are the winners of the prizes from the Treasure Chest at the end of the Conference. These gifts were donated by our generous vendors, named in parentheses in each entry.

- **Dennis Hess, Sinclair Community College**  
16 gigabite special edition iPod Nano (CEEEO)
- **Larry Frownfelter, Mercyhurst College**  
Flip HD video camera (Cisco)
- **Elise Angiolillo, Florida Atlantic University**  
iPod Nano (WTC Consulting)
- **Jack Babbitt, University of Connecticut**  
\$100 American Express gift card (Aastra)
- **Aaron Stranger, Lynn University**  
Flip video camera (Crown Castle)
- **Alan Robinson, Berry College**  
Nike Sportband (ExteNet Systems)  
\$50 American Express gift card (Enterasys Networks)
- **Lee Ann Adey, University of Kansas**  
One-year subscription of LanSchool software (LanSchool)  
\$25 Visa gift card (Infinite Conferencing)
- **Jana McDonald, Texas A&M University**  
Complimentary Registration to the 2012 Annual Conference (ACUTA)

## Thanks to Exhibitors and Sponsors at Annual Conference

Thanks to the following companies that exhibited and/or sponsored at our Annual Conference in Orlando. As you have opportunity, please include them in your RFPs and thank them for their support of ACUTA.

3M  
911 Enable  
911 ETC  
A1 Teletronics  
Aastra  
Acme Packet  
ADC, Now TE Connectivity  
AirWatch  
Alcatel-Lucent  
Alertus Technologies  
Allot Communications  
Apogee  
Aruba Networks  
AT&T  
Atlantel/Telecom Gear  
Avaya  
AVST  
Black Box Resale Services  
BlackBerry  
Campus TeleVideo  
Carousel Industries  
CDW-G  
CEEEO  
Ciena Corporation  
Cisco Systems  
Cloudpath Networks

Code Blue Corporation  
Comcast Business Class  
CommuniTech Services  
Conveyant Systems  
Corning Cable Systems  
Cortelco  
CRI/Mutare Software  
Crown Castle  
De Long Industries Group  
Digium  
e2Campus By Omnilert  
Enterasys Networks  
Executive Broadband Communications  
ExteNet Systems  
eZuce/Ronco  
Fujitsu Network Communications  
GAI-Tronics Corporation  
GBH Communications  
HP Networking  
Hytera Communications  
Infinite Conferencing  
LanSchool Technologies  
LockDown  
Mapcom Systems  
Microsemi  
Microsoft/Sentri  
NextG Networks

Oberon  
Optelian  
PAETEC  
Parlance Corp.  
Phybridge  
Polycom  
PosTrack Technologies  
Professional Computing Resources  
Professional System Services  
Public Telephone  
Qwest Communications  
RedSky Technologies  
ShoreTel  
snom technology  
Sprint  
Superior Essex  
Talk-A-Phone Co.  
T-Metrics  
VALCOM  
Vantage Technology Consulting Group  
Verizon  
VistaOne Corporation  
Windstream  
WTC Consulting  
Xirrus  
Z-Band



## Board of Directors 2011-12

### BOARD OF DIRECTORS

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Randy Hayes, Univ. of Northern Iowa;  
Walt Magnussen, Texas A&M; Michael Palladino,  
Univ. of Penn.; Mark Reynolds, Univ. of New Mexico

### COMMITTEE CHAIRS

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Environmental Scanning ..... Sam Levy, Univ. of St. Thomas  
Higher Ed Advisory Panel ..... Pat Todus, Northwestern Univ.  
Leg./Reg. .... Wendell Barbour, Longwood Univ.  
Membership Exp. .... Michele Morrison, Brit. Col. Inst. of Tech.  
Program/Content ..... Brenda Helminen, Mich. Tech. Univ.  
Publications/Media ..... Jeanne Jansenius, Sewanee,  
The Univ. of the South

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## Welcome New Members

### Institutional Members

**Bank Street College of Education**, New York, NY. T1  
Christina D'Aiello, Asst. Dir., Comp & Info Svcs (212/875-4789) ...cdaiello@bankstreet.edu  
**CUNY Borough of Manhattan Community College**, New York, NY. T5  
Amish Batra, Dep. Dir. of IT (212/220-8183)..... abatra@bmcc.cuny.edu

### Associate Members

**ITT Technical Institute**, Fort Wayne, IN  
Raphael Wolff, Chair, School of IT (260/497-6227) .....rwolff\_iii@itt-tech.edu

### Corporate Affiliate Members

#### BRONZE MEMBER

**Sidera Networks, Westborough, MA** .....www.sidera.net  
Ed Horack, Sr., Acct. Mgr. 508/768-5803 (edward.horack@sidera.net)

Sidera Networks is the premier provider of tailored, high-capacity communications services that ensure optimal business performance. Sidera Networks offers a comprehensive suite of facilities-based network services coupled with superior industry expertise, service, and support.

#### COPPER MEMBER

**IPC Technologies, Inc., Richmond, VA** ..... www.ipctech.com  
Jeff Andrews, Executive VP. 804/622-7233 (jandrews@ipctech.com)

We specialize in award-winning IP unified communications, IP video conferencing, virtualization and other key business-enabling technologies. We also deliver turnkey managed services, help-desk support, supplemental staffing, and other services that maximize the efficiency of our customers' operations.

## Check It Out:

### Press Releases, Job Postings, RFIs/RFPs, Special Deals, and Corporate Webinars

The ACUTA website is a useful tool for communicating with other members, whether you've got some exciting news to share, a position to fill, or a project for which you need a vendor. Check the website for the latest postings frequently. Here are items that have been posted since our last eNews.

#### PRESS RELEASES

- Superior Essex Offers New Comprehensive Fire Alarm & Security Control Cable Product Line
- Oberon, Inc. Announces New Wireless Router Box for Home and Office
- Superior Essex Expands Gel-Free, Dri-Lite Loose Tube Cable Portfolio
- Enhanced Wireless Network from Sprint Supports Greater Mobility for Staff and Students at Washington University in St. Louis
- eZuce Announces openUC Enterprise Software Version 4.4
- eZuce Inc. Delivers Microsoft Outlook Integration for openUC Enterprise
- Oberon, Inc. Joins Cisco Developer Network
- New 'America's Safe Campuses' Campaign Begins with VCU
- AT&T and Foundation for California Community Colleges Forge New Alliance

**JOB POSTINGS:** Help your colleagues who are looking for work! To send job postings, go to [www.acuta.org](http://www.acuta.org). Click on one of the jobs listed there and you will link to the jobs we have now and a link where you can post a job.

- Manager Systems Administration, Fort Lewis College, Durango, CO
- Technology Support Coordinator, Miami University, Oxford, OH
- Associate Vice Chancellor and CIO, UT Chattanooga, Chattanooga, TN
- Coordinator, Video Conferencing Enterprise, Univ. of Wyoming, Laramie, Wyoming

**RFIs/RFPs:** No new RFPs have been posted this month. Submit yours today!

**SPECIAL DEALS!:** Watch the website for more new Special Deals!

- HP Networking Cisco Trade-In Promotion

#### FREE WEBINARS HOSTED BY ACUTA CORPORATE MEMBERS

Many free webinars are available through ACUTA Corporate Members. Check the website at [www.acuta.org/corporatewebinars](http://www.acuta.org/corporatewebinars) to see what is currently available. (Corporate members e-mail Amy Burton at [aburton@acuta.org](mailto:aburton@acuta.org) to get your free webinars listed.)



Succeeding in the New Reality

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# Annual Conference Photo Album

Our photos tell the story of the Annual Conference. What you see on the faces in this section are what we think makes the event successful—friends old and new connecting and sharing ideas, people being recognized for their contributions and achievements, professionals exploring new technologies and concepts, and colleagues just enjoying some time together.

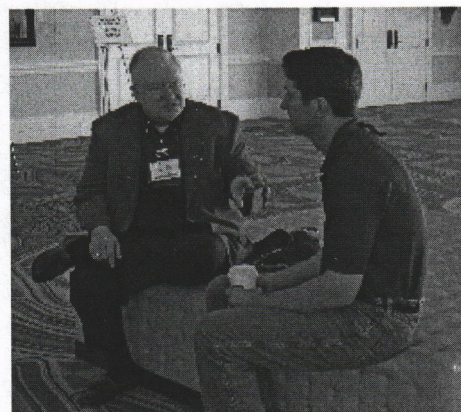
This year we include links (below) from two members who want to share photos they took—and they took a lot! Thanks to Riny Ledgerwood and Jennifer Van Horn for posting so many great shots to Picasa.

[https://picasaweb.google.com/rledgerw/ACUTAOrlandoConferenceApril162011?authkey=Gv1sRgCJy3-LKO1N\\_5Kw#](https://picasaweb.google.com/rledgerw/ACUTAOrlandoConferenceApril162011?authkey=Gv1sRgCJy3-LKO1N_5Kw#)

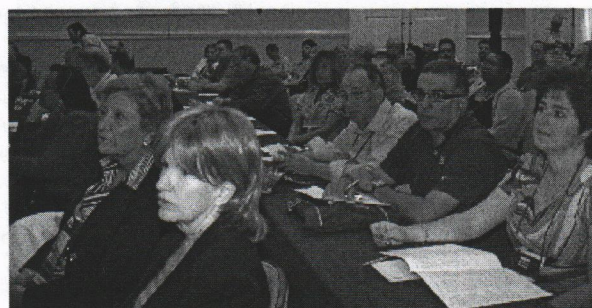
[https://picasaweb.google.com/lh/sredir?uname=102192811260714602058&target=ALBUM&id=5603688093931845697&authkey=Gv1sRgCKaYq9em\\_p-YVQ&invite=CKzf9a8H&feat=email](https://picasaweb.google.com/lh/sredir?uname=102192811260714602058&target=ALBUM&id=5603688093931845697&authkey=Gv1sRgCKaYq9em_p-YVQ&invite=CKzf9a8H&feat=email)



Sharon Moore and Matt Arthur got the big scissors to cut the ribbon and open the Exhibit Hall.



Everyone comes for the education and the professional networking, which happen in small groups, big groups, or at little round tables.



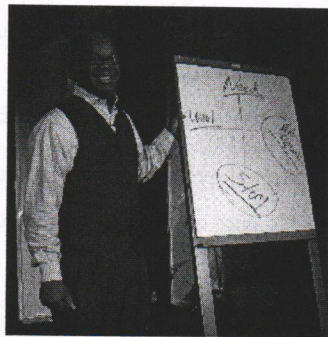
Two first-time attendees meet at the special reception.



We love our former Presidents who stay involved! Look who was here this year: Left to right: Buck Buchanan, Walt Magnussen, Tony Tanzi, Jeanne Jansenius, Tony Mordosky, Pat Todus, and Buck Bayliff. Dave O'Neill, Corinne Hoch, and Jim Cross were also in Orlando, but were not available for this photo.



## Sessions Make Us Think

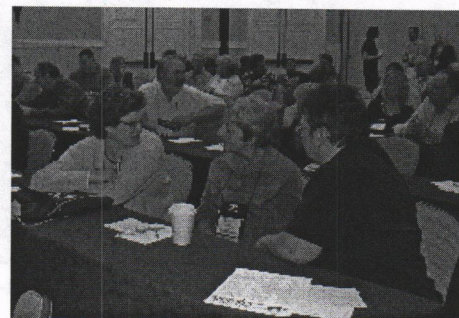


On Monday morning, opening entertainers (the real Blues Brothers, or just stand-in? Hmm) call everyone into the ballroom for the opening session.

Simon Bailey had some words of wisdom for us. One of the best: "Brilliance is released in an environment where you are celebrated and not just tolerated."

A panel of 6 former ACUTA Presidents shared their wisdom with us in this moderated panel discussion on Tuesday morning.

Many sessions at our Conference are interactive and get the audience to connect and participate.



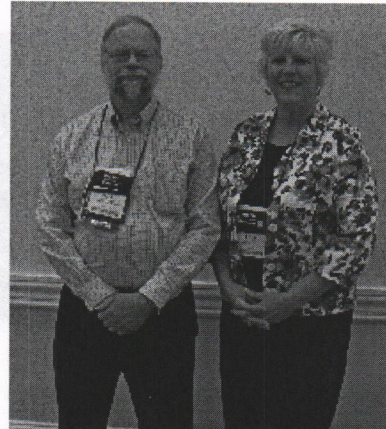
## Special Anniversaries Are for Celebrating



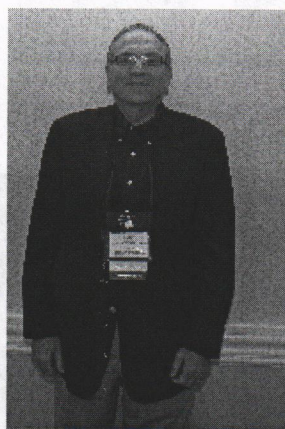
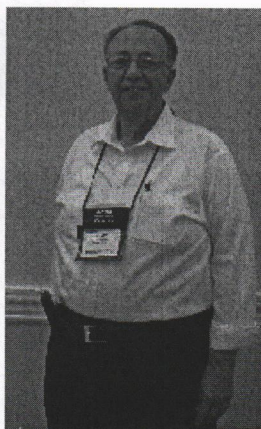
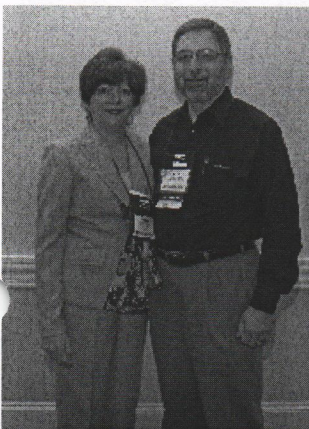
5 Years: Victoria Cruz, John Miller, Cynthia Haywood, and Beth Scheid



10 Years: Mona Brennan-Coles, Eric Breese



15 Years: Bill Buchanan, Becky Markland



20 Years: Diane Della-Pietra, Bill Gruszka

25: Gary English

**And look at this:**

40: Tony Tanzi. ACUTA has been a part of Tony's career for as long as ACUTA has existed. Congratulations, Tony.





## Recognizing Excellence

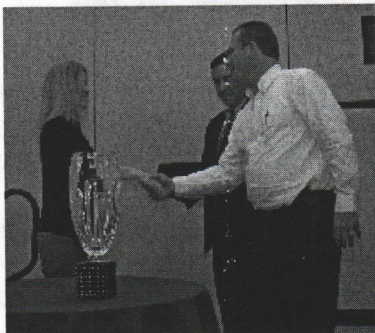
This year's ACUTA Ruth A. Michalecki Leadership Award went to Corinne Hoch, who recently retired from Columbia. What's Corinne doing now? See page 1 of this eNews!

Karen Sirman accepted the Institutional Excellence Award for LSU and presented ACUTA a poster they created in recognition.

*Thanks to PAETEC once again for sponsoring the luncheon and the Awards!*



Northern Michigan won the Institutional Excellence Award in Category 2.



Adrienne Geraldts accepted the Institutional Excellence Honorable Mention for Rutgers.



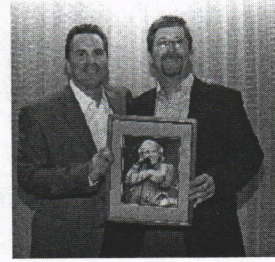
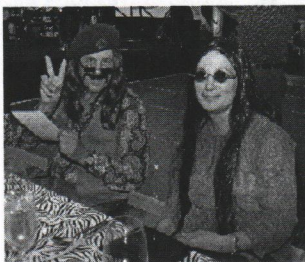
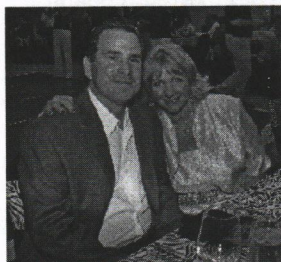
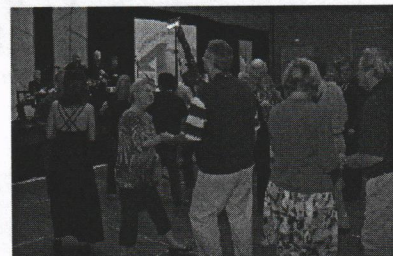
West Texas A&M University won an Institutional Excellence Honorable Mention.

Note: Fort Lewis College was also awarded an Honorable Mention but was unable to attend.

## Good People, Good Times: The Annual Banquet!



Immediate Past President Buck Buchanan was named this year's Bill D. Morris Award winner





## What's New in the Exhibit Hall?

The Exhibit Hall is another opportunity to learn and connect as technology companies present their newest ideas and you can talk and visit with colleagues at your own pace. This year we introduced something new: The Lightning Round, a chance to present ideas and ask questions.

